

## Largest Number of Annual Job Openings through 2020

Occupation (Job Title)	Annual Openings	Wage Range
Cashiers	130	\$8 - \$12
Waiters and Waitresses	100	\$8 - \$10
Retail Salespersons	98	\$8 - \$17
Home Health Aides	69	\$8 - \$13
Food Prep & Serving Workers, Incl. Fast Food	66	\$8 - \$11
Registered Nurses	59	\$23 - \$36
Office Clerks, General	54	\$8 - \$19
Freight, Stock, & Material Movers, Hand	50	\$8 - \$18
Customer Service Representatives	49	\$9 - \$22
Stock Clerks and Order Fillers	36	\$8 - \$16
Farmwkr/Laborer, Crop/Nursery/Grnhse	34	\$8 - \$14
Nursing Aides, Orderlies, and Attendants	32	\$9 - \$17
Janitors and Cleaners, except Maids	31	\$8 - \$16
Child Care Workers	31	\$8 - \$13
Sales Reps, Whlsl/Mfg, exc. Tech/Sci Prod	30	\$10 - \$44
Personal and Home Care Aides	29	\$8 - \$12
Truck Drivers, Heavy and Tractor-Trailer	29	\$13 - \$23
Farmers, Ranchers, & Other Ag. Managers	28	\$20 - \$54
Mechanical Engineers	28	\$25 - \$45
Landscaping and Groundskeeping Workers	25	\$8 - \$18

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

## Largest Number of Online Advertised Vacancies

Occupation (Job Title)	Advertised Vacancies
Truck Drivers, Heavy and Tractor-Trailer	929
Retail Salespersons	223
Customer Service Representatives	218
Maintenance and Repair Workers, General	209
Supervisors of Retail Sales Workers	197
Janitors and Cleaners, except Maids	185
Industrial Engineers	175
Supervisors of Food Prep & Serving Workers	165
Registered Nurses	159
Supervisors of Production & Operating Wrkrs	143
Truck Drivers, Light or Delivery Services	137
Personal and Home Care Aides	125
Mechanical Engineers	119
Home Health Aides	119
Helpers--Production Workers	112

Source: The Conference Board Help Wanted Online®  
Online Advertised Vacancies are current as of 1<sup>st</sup> Quarter, 2014

### State of Michigan

Department of Technology, Management and Budget

Bureau of Labor Market Information and Strategic Initiatives

For more information, please visit our website at:

[www.michigan.gov/lmi](http://www.michigan.gov/lmi)

# Career Outlook

## 2020

## Benton Harbor Area

Berrien, Cass, and Van Buren Counties



## High-Growth Occupations through 2020 High School Diploma or Equivalent & Training

Occupation (Job Title)	Job Growth		Wage
	#	%	Range
Home Health Aides	570	50.5	\$8 - \$13
Personal and Home Care Aides	245	40.8	\$8 - \$12
Food Prep & Serving Workers, Incl. Fast Food	175	10.3	\$8 - \$11
Retail Salespersons	175	5.9	\$8 - \$17
Nursing Aides, Orderlies, and Attendants	165	13.4	\$9 - \$17
Landscaping and Groundskeeping Workers	105	12.9	\$8 - \$18
Waiters and Waitresses	100	5.5	\$8 - \$10
Office Clerks, General	100	3.9	\$8 - \$19
Customer Service Representatives	80	5.9	\$9 - \$22
Cooks, Restaurant	75	9.5	\$8 - \$13
CNC Machine Operators, Metal & Plastic	60	20.6	\$9 - \$19
Security Guards	60	12.3	\$9 - \$18
Child Care Workers	55	6.4	\$8 - \$13
Sales Reps, Whlsl/Mfg, exc. Tech/Sci Prod	50	4.7	\$10 - \$44
Industrial Machinery Mechanics	45	13.6	\$14 - \$33
Receptionists and Information Clerks	45	7.8	\$8 - \$17
Machinists	45	7.1	\$11 - \$25
Bookkeeping, Accounting, & Auditing Clerks	45	3.5	\$10 - \$23
Pharmacy Technicians	40	14.9	\$10 - \$18
Social and Human Service Assistants	40	13.2	\$9 - \$24

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

## High-Growth Occupations through 2020 Associate's Degree / Vocational Training

Occupation (Job Title)	Job Growth		Wage
	#	%	Range
Registered Nurses	265	14.5	\$23 - \$36
Truck Drivers, Heavy and Tractor-Trailer	60	5.0	\$13 - \$23
Licensed Practical & Vocational Nurses	45	10.9	\$15 - \$26
Hair Dressers & Stylists, & Cosmetologists	40	10.2	\$8 - \$17
Medical Assistants	35	8.9	\$10 - \$17
Heating/Air Cond/Refrig Mechanics/Installers	25	17.9	\$15 - \$22
Emergency Medical Techs. & Paramedics	20	14.0	\$8 - \$24
Radiologic Technologists and Technicians	15	13.8	\$17 - \$33
Electrical Repair, Pwrhse/Substat/Relay	15	13.3	\$30 - \$45
Dental Hygienists	15	10.2	\$18 - \$35
Diagnostic Medical Sonographers	10	25.7	\$23 - \$35
Physical Therapist Assistants	10	21.7	\$15 - \$26
Cardiovascular Technologists & Techs.	10	18.0	\$16 - \$32
Respiratory Therapists	10	17.6	\$19 - \$32
Paralegals and Legal Assistants	10	12.5	\$13 - \$23
Dental Assistants	10	5.0	\$12 - \$22
Fire Fighters	10	3.9	\$9 - \$27
Mechanical Drafters	5	6.4	\$15 - \$32
Preschool Teachers, Except Special Ed.	5	3.2	\$10 - \$23
Medical Records & Health Info. Techs.	5	5.2	\$13 - \$28

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

## High-Growth Occupations through 2020 Bachelor's Degree or Higher

Occupation (Job Title)	Job Growth		Wage
	#	%	Range
Mechanical Engineers	50	6.1	\$25 - \$45
Mkt Research Analysts & Mkt'ing Specialists	45	29.2	\$17 - \$43
Medical and Public Health Social Workers	45	21.9	\$15 - \$32
Accountants and Auditors	35	4.8	\$18 - \$40
Software Developers, Systems Software	30	28.6	\$25 - \$44
Logisticians	30	24.2	\$21 - \$55
Loan Officers	30	15.7	\$15 - \$35
Software Developers, Applications	25	16.0	\$20 - \$52
Physical Therapists	25	15.6	\$25 - \$45
Computer Systems Analysts	25	11.5	\$20 - \$41
Medical and Health Services Managers	25	10.4	\$28 - \$74
Pharmacists	25	10.1	\$28 - \$69
Industrial Engineers	25	5.7	\$21 - \$46
Cost Estimators	20	16.5	\$15 - \$37
Network/Computer Sys. Architects & Admins	20	14.9	\$20 - \$44
Mental Health & Subst. Abuse Social Workers	20	14.5	\$15 - \$28
Health Specialties Teachers, Postsec.	20	12.8	*
Civil Engineers	20	11.3	\$22 - \$43
Industrial Production Managers	20	6.2	\$29 - \$59
Sales Reps, Whlsl/Mfg, Tech/Sci Products	15	7.0	\$16 - \$49

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

\*Indicates wages do not meet confidentiality requirements