

Largest Number of Annual Job Openings through 2020

Occupation (Job Title)	Annual Openings	Wage Range
Cashiers	129	\$8 - \$12
Retail Salespersons	106	\$8 - \$18
Waiters and Waitresses	94	\$8 - \$9
Food Prep & Serving Workers, Incl. Fast Food	63	\$8 - \$10
Registered Nurses	57	\$23 - \$35
Office Clerks, General	52	\$8 - \$20
Freight, Stock, & Material Movers, Hand	51	\$8 - \$17
Customer Service Representatives	45	\$9 - \$23
Farmwkr/Laborer, Crop/Nursery/Grnhse	39	\$8 - \$17
Home Health Aides	37	\$8 - \$11
Stock Clerks and Order Fillers	34	\$8 - \$16
Child Care Workers	33	\$8 - \$11
Team Assemblers	33	\$9 - \$20
Truck Drivers, Heavy and Tractor-Trailer	32	\$13 - \$27
Janitors and Cleaners, except Maids	30	\$8 - \$17
Farmers, Ranchers, & Other Ag. Managers	29	\$20 - \$54
Supervisors of Retail Sales Workers	29	\$11 - \$26
Sales Reps, Whlsl/Mfg, exc. Tech/Sci Prod	28	\$9 - \$39
Elementary School Teachers, Exc. Special Ed.	26	*
Teacher Assistants	24	*

Largest Number of Online Advertised Vacancies

Occupation (Job Title)	Advertised Vacancies
Truck Drivers, Heavy and Tractor-Trailer	849
Retail Salespersons	229
Supervisors of Retail Sales Workers	208
Industrial Engineers	194
Customer Service Representatives	178
Maintenance and Repair Workers, General	167
Supervisors of Production & Operating Wrkrs	135
Computer Systems Analysts	129
Janitors and Cleaners, except Maids	124
Registered Nurses	119
Sales Reps, Whlsl/Mfg, exc. Tech/Sci Prod	114
Automotive Service Techs. & Mechanics	110
Truck Drivers, Light or Delivery Services	102
Supervisors of Office & Admin. Workers	95
Executive Secretaries & Admin. Assistants	94

Source: The Conference Board Help Wanted Online®
Online Advertised Vacancies are current as of 1st Quarter, 2014

State of Michigan

Department of Technology, Management and Budget

Bureau of Labor Market Information and Strategic Initiatives

For more information, please visit our website at:

www.michigan.gov/lmi

Career Outlook

2020

Jackson Area

Hillsdale, Jackson, and Lenawee Counties

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

*Indicates wages do not meet confidentiality requirements



High-Growth Occupations through 2020
High School Diploma or Equivalent & Training

Occupation (Job Title)	Job Growth		Wage
	#	%	Range
Home Health Aides	265	31.7	\$8 - \$11
Food Prep & Serving Workers, Incl. Fast Food	165	10.0	\$8 - \$10
Farmwkr/Laborer, Crop/Nursery/Grnhse	145	18.0	\$8 - \$17
Retail Salespersons	135	4.2	\$8 - \$18
Farmers, Ranchers, & Other Ag. Managers	120	13.3	\$20 - \$54
Team Assemblers	105	8.8	\$9 - \$20
Waiters and Waitresses	95	5.6	\$8 - \$9
Personal and Home Care Aides	90	26.0	\$8 - \$14
Landscaping and Groundskeeping Workers	85	13.9	\$8 - \$16
Industrial Machinery Mechanics	75	25.2	\$14 - \$34
Freight, Stock, & Material Movers, Hand	75	5.8	\$8 - \$17
Cooks, Restaurant	70	10.1	\$8 - \$11
Customer Service Representatives	70	5.1	\$9 - \$23
Office Clerks, General	60	2.3	\$8 - \$20
Sales Reps, Whlsl/Mfg, exc. Tech/Sci Prod	55	6.0	\$9 - \$39
CNC Machine Operators, Metal & Plastic	50	14.4	\$9 - \$21
Construction Laborers	50	10.8	\$8 - \$20
Insurance Sales Agents	45	17.9	\$12 - \$50
Security Guards	45	10.1	\$8 - \$16
Inspectrs, Testrs, Sortrs, Samplrs, & Weighrs	45	9.0	\$11 - \$22

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

High-Growth Occupations through 2020
Associate's Degree / Vocational Training

Occupation (Job Title)	Job Growth		Wage
	#	%	Range
Registered Nurses	220	11.3	\$23 - \$35
Truck Drivers, Heavy and Tractor-Trailer	100	9.2	\$13 - \$27
Medical Assistants	55	12.6	\$9 - \$17
Licensed Practical & Vocational Nurses	35	7.9	\$16 - \$26
Hair Dressers & Stylists, & Cosmetologists	35	7.1	\$8 - \$14
Dental Assistants	30	13.9	\$11 - \$20
Heating/Air Cond/Refrig Mechanics/Installers	25	17.0	\$12 - \$28
Emergency Medical Techs. & Paramedics	25	13.9	\$9 - \$14
Supervisors of Production & Operating Wrkrs	25	2.4	\$16 - \$39
Industrial Engineering Technicians	20	12.2	\$14 - \$33
Dental Hygienists	20	10.1	\$26 - \$37
Respiratory Therapists	15	15.8	\$19 - \$32
Electrical Repair, Pwrhse/Substat/Relay	15	14.9	\$23 - \$40
Radiologic Technologists and Technicians	15	10.8	\$17 - \$33
Diagnostic Medical Sonographers	5	23.7	\$21 - \$35
Physical Therapist Assistants	5	13.2	\$18 - \$28
Cardiovascular Technologists & Techs.	5	13.0	\$15 - \$34
Telecom. Equip. Installers & Repairers	5	5.5	\$12 - \$31
Surgical Technologists	5	3.5	\$14 - \$25
Preschool Teachers, Except Special Ed.	5	2.3	\$8 - \$33

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

High-Growth Occupations through 2020
Bachelor's Degree or Higher

Occupation (Job Title)	Job Growth		Wage
	#	%	Range
Medical and Public Health Social Workers	40	19.2	\$16 - \$32
Industrial Engineers	35	9.8	\$22 - \$46
Mkt Research Analysts & Mkt'ing Specialists	30	27.7	\$13 - \$49
Industrial Production Managers	30	12.9	\$23 - \$67
Cost Estimators	25	19.0	\$20 - \$36
Computer Systems Analysts	20	10.6	\$25 - \$53
Computer & Information Systems Mgrs.	20	10.2	\$30 - \$66
Coaches and Scouts	20	8.6	*
Network/Computer Sys. Architects & Admins	15	12.5	\$8 - \$45
Public Relations Specialists	15	11.0	\$15 - \$31
Clergy	15	9.8	\$15 - \$22
Physical Therapists	15	9.1	\$29 - \$53
Pharmacists	15	7.8	\$36 - \$69
Sales Reps, Whlsl/Mfg, Tech/Sci Products	15	7.0	\$20 - \$54
Sales Managers	15	6.4	\$27 - \$73
Mechanical Engineers	15	4.9	\$19 - \$37
Accountants and Auditors	15	2.7	\$18 - \$47
Construction Managers	10	4.8	\$26 - \$67
Loan Officers	10	7.4	\$12 - \$36
Mental Health & Subst. Abuse Social Workers	10	9.0	\$13 - \$27

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

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