

Largest Number of Annual Job Openings through 2020

Occupation (Job Title)	Annual Openings	Wage Range
Retail Salespersons	220	\$8 - \$20
Cashiers	214	\$8 - \$13
Waiters and Waitresses	203	\$8 - \$12
Office Clerks, General	173	\$9 - \$21
Food Prep & Serving Workers, Incl. Fast Food	148	\$8 - \$11
Customer Service Representatives	142	\$8 - \$23
Registered Nurses	122	\$23 - \$41
Home Health Aides	118	\$8 - \$13
Freight, Stock, & Material Movers, Hand	117	\$8 - \$18
Janitors and Cleaners, except Maids	94	\$8 - \$16
Child Care Workers	90	\$8 - \$11
Truck Drivers, Heavy and Tractor-Trailer	81	\$13 - \$25
Insurance Sales Agents	78	\$12 - \$36
Stock Clerks and Order Fillers	76	\$8 - \$17
Receptionists and Information Clerks	64	\$8 - \$18
Mechanical Engineers	60	\$23 - \$46
Supervisors of Office & Admin. Workers	58	\$14 - \$34
Nursing Aides, Orderlies, and Attendants	57	\$9 - \$16
Team Assemblers	52	\$11 - \$28
Accountants and Auditors	52	\$19 - \$42

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

Largest Number of Online Advertised Vacancies

Occupation (Job Title)	Advertised Vacancies
Truck Drivers, Heavy and Tractor-Trailer	1,400
Customer Service Representatives	640
Retail Salespersons	592
Computer Systems Analysts	482
Supervisors of Retail Sales Workers	467
Maintenance and Repair Workers, General	407
Registered Nurses	351
Sales Reps, Whlsl/Mfg, exc. Tech/Sci Prod	348
Software Developers, Applications	312
Supervisors of Office & Admin. Workers	309
Computer Support Specialists	298
Industrial Engineers	296
Insurance Sales Agents	287
Executive Secretaries & Admin. Assistants	282
Landscaping and Groundskeeping Workers	280

Source: The Conference Board Help Wanted Online®
Online Advertised Vacancies are current as of 1st Quarter, 2014

State of Michigan

Department of Technology, Management and Budget

Bureau of Labor Market Information and Strategic Initiatives

For more information, please visit our website at:

www.michigan.gov/lmi

Career Outlook

2020

Lansing Area Clinton, Eaton, and Ingham Counties



High-Growth Occupations through 2020
High School Diploma or Equivalent & Training

Occupation (Job Title)	Job Growth		Wage
	#	%	Range
Home Health Aides	960	56.8	\$8 - \$13
Office Clerks, General	500	7.2	\$9 - \$21
Food Prep & Serving Workers, Incl. Fast Food	470	13.0	\$8 - \$11
Retail Salespersons	385	6.2	\$8 - \$20
Insurance Sales Agents	375	21.2	\$12 - \$36
Personal and Home Care Aides	370	49.1	\$8 - \$11
Customer Service Representatives	360	9.7	\$8 - \$23
Nursing Aides, Orderlies, and Attendants	300	14.7	\$9 - \$16
Waiters and Waitresses	280	7.9	\$8 - \$12
Freight, Stock, & Material Movers, Hand	220	7.6	\$8 - \$18
Landscaping and Groundskeeping Workers	215	14.2	\$8 - \$19
Team Assemblers	200	12.0	\$11 - \$28
Child Care Workers	200	9.0	\$8 - \$11
Receptionists and Information Clerks	190	12.8	\$8 - \$18
Social and Human Service Assistants	175	16.4	\$8 - \$21
Bookkeeping, Accounting, & Auditing Clerks	145	5.3	\$11 - \$26
Computer Support Specialists	135	14.9	\$12 - \$30
Sales Reps, Whlsl/Mfg, exc. Tech/Sci Prod	130	8.5	\$9 - \$47
Machinists	120	13.6	\$16 - \$35
Supervisors of Office & Admin. Workers	115	6.7	\$14 - \$34

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

High-Growth Occupations through 2020
Associate's Degree / Vocational Training

Occupation (Job Title)	Job Growth		Wage
	#	%	Range
Registered Nurses	490	12.1	\$23 - \$41
Truck Drivers, Heavy and Tractor-Trailer	265	9.9	\$13 - \$25
Medical Assistants	140	16.4	\$10 - \$17
Hair Dressers & Stylists, & Cosmetologists	95	8.2	\$8 - \$17
Licensed Practical & Vocational Nurses	85	10.6	\$15 - \$31
Dental Hygienists	80	21.0	\$22 - \$36
Preschool Teachers, Except Special Ed.	70	8.3	\$8 - \$21
Emergency Medical Techs. & Paramedics	65	19.8	\$9 - \$23
Dental Assistants	65	15.6	\$12 - \$22
Supervisors of Production & Operating Wrkrs	50	5.1	\$17 - \$46
Industrial Engineering Technicians	40	16.7	\$15 - \$32
Radiologic Technologists and Technicians	40	12.8	\$14 - \$31
Paralegals and Legal Assistants	35	16.1	\$15 - \$33
Heating/Air Cond/Refrig Mechanics/Installers	35	11.7	\$12 - \$31
Veterinary Technologists and Technicians	30	37.3	\$12 - \$28
Physical Therapist Assistants	30	26.7	\$13 - \$32
Telecom. Equip. Installers & Repairers	25	8.9	\$12 - \$31
Mechanical Drafters	20	14.5	\$14 - \$29
Diagnostic Medical Sonographers	20	28.0	\$21 - \$35
Cardiovascular Technologists & Techs.	20	16.0	\$17 - \$35

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

High-Growth Occupations through 2020
Bachelor's Degree or Higher

Occupation (Job Title)	Job Growth		Wage
	#	%	Range
Mechanical Engineers	205	16.8	\$23 - \$46
Child, Family, and School Social Workers	195	9.9	\$15 - \$31
Industrial Engineers	170	19.7	\$23 - \$51
Coaches and Scouts	165	19.0	*
Accountants and Auditors	145	8.2	\$19 - \$42
Software Developers, Applications	140	19.2	\$23 - \$44
Computer Systems Analysts	130	22.6	\$23 - \$45
Mkt Research Analysts & Mkt'ing Specialists	120	37.7	\$15 - \$45
Elementary School Teachers, Exc. Special Ed.	120	6.3	*
Software Developers, Systems Software	100	38.8	\$26 - \$49
Network/Computer Sys. Architects & Admins	100	24.7	\$21 - \$44
Management Analysts	100	17.1	\$20 - \$49
Medical and Public Health Social Workers	85	20.3	\$16 - \$46
Physical Therapists	80	23.1	\$21 - \$52
Personal Financial Advisors	75	33.8	\$15 - \$62
Loan Officers	70	23.3	\$14 - \$44
Industrial Production Managers	70	22.2	\$33 - \$64
Security/Commodity/Finance Sales Agents	65	17.7	\$14 - \$70
Training and Development Specialists	60	24.2	\$14 - \$36
Financial Analysts	55	23.3	\$23 - \$47

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

*Indicates wages do not meet confidentiality requirements