

## Largest Number of Annual Job Openings through 2020

Occupation (Job Title)	Annual Openings	Wage Range
Cashiers	85	\$8 - \$11
Retail Salespersons	57	\$8 - \$16
Waiters and Waitresses	50	\$8 - \$11
Registered Nurses	30	\$19 - \$34
Home Health Aides	27	\$8 - \$17
Office Clerks, General	26	\$8 - \$17
Child Care Workers	23	\$8 - \$9
Stock Clerks and Order Fillers	23	\$8 - \$14
Freight, Stock, & Material Movers, Hand	23	\$8 - \$15
Food Prep & Serving Workers, Incl. Fast Food	22	\$8 - \$9
Supervisors of Retail Sales Workers	18	\$9 - \$25
Customer Service Representatives	18	\$8 - \$17
Truck Drivers, Heavy and Tractor-Trailer	17	\$10 - \$23
Food Preparation Workers	13	\$8 - \$12
Nursing Aides, Orderlies, and Attendants	12	\$9 - \$17
Amusement and Recreation Attendants	12	\$8 - \$11
Receptionists and Information Clerks	12	\$8 - \$14
Elementary School Teachers, Exc. Special Ed.	11	*
Cafeteria, Concession & Coffee Counter Wrkrs	11	\$8 - \$12
Sales Reps, Whlsl/Mfg, exc. Tech/Sci Prod	11	\$8 - \$34

## Largest Number of Online Advertised Vacancies

Occupation (Job Title)	Advertised Vacancies
Supervisors of Retail Sales Workers	116
Registered Nurses	102
Truck Drivers, Heavy and Tractor-Trailer	89
Customer Service Representatives	77
Maintenance and Repair Workers, General	72
Retail Salespersons	68
Merchandise Displayers	58
Maids and Housekeeping Cleaners	50
Sales Reps, Whlsl/Mfg, exc. Tech/Sci Prod	50
Occupational Therapists	49
Supervisors of Food Prep & Serving Workers	48
Driver/Sales Workers	48
Truck Drivers, Light or Delivery Services	48
Home Health Aides	45
Social and Human Service Assistants	41

Source: The Conference Board Help Wanted Online®  
Online Advertised Vacancies are current as of 1<sup>st</sup> Quarter, 2014

### State of Michigan

Department of Technology, Management and Budget

Bureau of Labor Market Information and Strategic Initiatives

For more information, please visit our website at:

[www.michigan.gov/lmi](http://www.michigan.gov/lmi)

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

\*Indicates wages do not meet confidentiality requirements

# Career Outlook

## 2020

## Northeast Lower Area

Alcona, Alpena, Cheboygan, Crawford,  
Montmorency, Oscoda, Otsego, and  
Presque Isle Counties



## High-Growth Occupations through 2020 High School Diploma or Equivalent & Training

Occupation (Job Title)	Job Growth		Wage
	#	%	Range
Home Health Aides	210	42.0	\$8 - \$17
Personal and Home Care Aides	70	34.9	\$8 - \$10
Food Prep & Serving Workers, Incl. Fast Food	70	13.7	\$8 - \$9
Retail Salespersons	65	3.8	\$8 - \$16
Waiters and Waitresses	60	7.1	\$8 - \$11
Nursing Aides, Orderlies, and Attendants	55	8.0	\$9 - \$17
Office Clerks, General	50	4.6	\$8 - \$17
Child Care Workers	45	8.1	\$8 - \$9
Construction Laborers	45	8.0	\$10 - \$20
Cooks, Restaurant	40	10.8	\$8 - \$13
Social and Human Service Assistants	30	14.6	\$8 - \$18
Receptionists and Information Clerks	30	11.5	\$8 - \$14
Supervisors of Food Prep & Serving Workers	25	7.6	\$8 - \$18
Freight, Stock, & Material Movers, Hand	25	3.4	\$8 - \$15
Medical Secretaries	20	22.6	\$9 - \$17
Sales Reps, Whlsl/Mfg, exc. Tech/Sci Prod	20	4.7	\$8 - \$34
Customer Service Representatives	20	3.6	\$8 - \$17
Industrial Machinery Mechanics	15	14.7	\$10 - \$23
Insurance Sales Agents	15	14.6	\$13 - \$35
Pharmacy Technicians	15	13.4	\$9 - \$17

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

## High-Growth Occupations through 2020 Associate's Degree / Vocational Training

Occupation (Job Title)	Job Growth		Wage
	#	%	Range
Registered Nurses	130	14.1	\$19 - \$34
Truck Drivers, Heavy and Tractor-Trailer	45	6.6	\$10 - \$23
Medical Assistants	30	12.4	\$9 - \$16
Dental Hygienists	20	18.5	\$23 - \$36
Emergency Medical Techs. & Paramedics	15	17.2	\$8 - \$16
Licensed Practical & Vocational Nurses	15	7.9	\$13 - \$22
Hair Dressers & Stylists, & Cosmetologists	15	7.5	\$8 - \$14
Respiratory Therapists	10	16.2	\$16 - \$27
Radiologic Technologists and Technicians	10	15.5	\$19 - \$32
Dental Assistants	10	12.0	\$11 - \$21
Heating/Air Cond/Refrig Mechanics/Installers	10	11.4	\$12 - \$30
Preschool Teachers, Except Special Ed.	10	7.1	\$8 - \$23
Physical Therapist Assistants	5	23.1	\$10 - \$26
Cardiovascular Technologists & Techs.	5	20.0	\$15 - \$34
Massage Therapists	5	12.2	\$8 - \$33
Paralegals and Legal Assistants	5	12.0	\$13 - \$32
Medical Records & Health Info. Techs.	5	12.0	\$9 - \$23
Surgical Technologists	5	11.1	\$14 - \$25
Healthcare Support Workers, All Other	5	6.5	\$10 - \$17

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

## High-Growth Occupations through 2020 Bachelor's Degree or Higher

Occupation (Job Title)	Job Growth		Wage
	#	%	Range
Physical Therapists	20	22.5	\$29 - \$44
Accountants and Auditors	20	7.9	\$14 - \$41
Child, Family, and School Social Workers	15	9.5	\$13 - \$25
Software Developers, Systems Software	10	25.8	\$19 - \$29
Probation Ofcs. & Correct'l Treatmnt Specs.	10	19.6	\$13 - \$22
Occupational Therapists	10	17.0	\$23 - \$36
Public Relations Specialists	10	16.9	\$8 - \$22
Clinical, Counseling, & School Psychologists	10	14.3	\$16 - \$54
Social and Community Service Managers	10	14.1	\$9 - \$35
Cost Estimators	10	14.0	\$16 - \$36
Mental Health & Subst. Abuse Social Workers	10	12.2	\$13 - \$21
Coaches and Scouts	10	11.7	*
Pharmacists	10	10.6	\$14 - \$67
Medical and Health Services Managers	10	9.6	\$20 - \$47
Sales Reps, Whlsl/Mfg, Tech/Sci Products	10	7.7	\$16 - \$67
Medical and Public Health Social Workers	5	23.3	\$15 - \$26
Mkt Research Analysts & Mkt'ing Specialists	5	20.9	\$11 - \$31
Software Developers, Applications	5	20.3	\$21 - \$44
Budget Analysts	5	20.0	\$25 - \$42
Family and General Practitioners	5	18.2	*

Source: DTMB, Bureau of Labor Market Information and Strategic Initiatives

\*Indicates wages do not meet confidentiality requirements