# **HOT JOBS**

### NORTHEAST LOWER MICHIGAN

Alcona • Alpena • Cheboygan • Crawford • Iosco • Montmorency • Ogemaw • Oscoda • Otsego • Presque Isle • Roscommon

Demand Occupations	Wage Range	Projected Growth 2014-2024	Projected Annual Job Openings	Education and Training Beyond High School
Accountants and Auditors	\$21-38	5.6%	12	Bachelor's degree, license
Carpenters	\$15-19	10.8%	14	Apprenticeship, license
Cost Estimators	\$18-30	11.8%	3	Bachelor's degree
Electricians	\$20-35*	11.1%	7	Apprenticeship, license
Healthcare Social Workers	\$21- 29	7.7%	4	Master's degree, license
Heating, A/C, and Refrigeration Mechanics and Installers	\$18- 28*	15.4%	4	Postsec. nondegree award, license
Industrial Engineers	\$31-46	5.3%	4	Bachelor's degree, license
Industrial Machinery Mechanics	\$18- 25	11.4%	6	Long-term OJT
Industrial Production Managers	\$39-64	4.8%	3	Bachelor's degree
Insurance Sales Agents	\$18-50	7.8%	13	Moderate-term OJT, license
Machinists	\$15-22	16.2%	18	Long-term OJT
Maintenance and Repair Workers	\$11- 19	4.8%	19	Long-term OJT
Mechanical Engineers	\$33-51*	9.5%	4	Bachelor's degree, license
Medical and Health Services Managers	\$28-44	4.4%	7	Bachelor's degree
Occupational Therapists	\$30- 38	11.8%	3	Master's degree, license
Operating Engineers	\$17-24	10.9%	6	Moderate-term OJT
Physical Therapists	\$33-46	14.3%	6	Doctoral or prof. degree, license
Physician Assistants	\$43-59	17.6%	3	Master's degree, license
Physicians and Surgeons	\$89- 100+	6.7%	2	Doctoral or prof. degree, license
Plumbers, Pipefitters, and Steamfitters	\$21-36*	13.2%	4	Apprenticeship, license
Police and Sheriff's Patrol Officers	\$21-33	3.3%	11	Moderate-term OJT
Production, Planning, and Expediting Clerks	\$20- 28	5.3%	4	Moderate-term OJT
Registered Nurses	\$24-31	3.6%	27	Bachelor's degree, license
Sales Representatives, Wholesale and Manufacturing	\$15-29	6.1%	18	Moderate-term OJT
Welders, Cutters, Solderers, and Brazers	\$15-21*	7.1%	8	Moderate-term OJT

#### How we make this list

This list includes occupations that show a favorable mix of projected long-term job growth, projected annual job openings, and median wages. It does not necessarily reflect current hiring demand.

All occupations require education or training beyond high school and have a median hourly wage above the regional median wage. Hourly wage range represents the 25th to 75th percentiles. OJT = On-the-Job Training.

Source: Michigan DTMB, Bureau of Labor Market Information and Strategic Initiatives







### TOP JOBS BY EDUCATION

Most jobs that pay a desirable wage require some type of formal education or training after high school. The purpose of this tool is to help identify these medium- to high-paying, in-demand jobs in your region as well as the relevant training for these positions. It is important to explore the various postsecondary education and training programs at community colleges, universities, and reputable training institutions in your region and across Michigan. Filling out the FAFSA (Free Application for Federal Student Aid) is a great first step in identifying sources of funding to pursue postsecondary education.

#### Middle-Skill Jobs

Job title

Electricians

**Industrial Machinery Mechanics** 

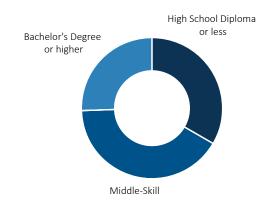
Insurance Sales Agents

Machinists

Sales Rep., Wholesale & Manufacturing

## In-Demand Jobs by Education

The donut chart below shows the breakdown of real-time job advertisements in the region grouped by required education level. This data is a snapshot of job advertisements posted online.



Source: Conference Board Help Wanted Online data series

#### Bachelor's Degree or Higher

Job title

Accountants and Auditors

Mechanical Engineers

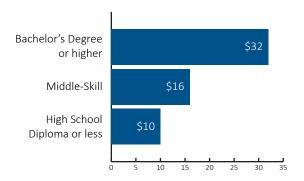
**Physical Therapists** 

Physician Assistants

Registered Nurses

#### Wages by Education

The bar chart below shows the median wage of occupations broken down by the required level of education. It shows that there is a strong correlation between high levels of education and higher median wages.



Source: DTMB, LMISI, Occupational Employment Statistics 2016

Middle-skill jobs are those that require education or training beyond high school but less than a Bachelor's degree.





